## **CONTRACT**



**KSAZ** 511 W. Adams Street Phoenix, AZ 85003 (602) 257-1234

And:

**Strategic Media Services Attention: Neil Williams** 3299 K Street NW Suite 200 Washington, DC 20007

	Contract / Re	<u>vision</u>		Alt Order #		
	4078343	/		ISSUE		
Product						
NRSC						
Contract Dates	Estimate #					
10/05/12 - 10/10/12						
<u>Advertiser</u>			Ori	ginal Date	/ Revision	
NRSC			1	0/04/12	/ 10/04/12	
	Billing Cycle	Billing	Cal	<u>endar</u>	Cash/Trade	
	EOM/EOC	Broado	Broadcast Account Executive		Cash	
	<u>Station</u>	Accour			Sales Office	
	KSAZ	Chris J	lohr	nson	FSS Philadelph	
	Special Hand	<u>ling</u>				
	Demographic					
	Households					
	IDB#	Adverti NRSC	iser	Code	Product Code	
	Agency Ref	_		Advertiser	Ref	

Spots/

		Spots/		
*Line Ch Start Date End Date Description	Start/End Time	Days Length Week Rate	Type Spots	Amount
N 1 KSAZ 10/05/12 10/05/12 M-F 5a-530a Political Issue	5a-530a	:30	NM 1	\$500.00
Start Date         End Date         Weekdays         Spots/Week           Week: 10/01/12         10/07/12        F         1	<u>Rate</u> \$500.00			
N 2 KSAZ 10/08/12 10/10/12 M-F 5a-530a	5a-530a	:30	NM 3	\$1,500.00
Political Issue Start Date End Date Weekdays Spots/Week Week: 10/08/12 10/14/12 MTW 3	<u>Rate</u> \$500.00			
N 3 KSAZ 10/05/12 10/05/12 M-F 530a-6a	530a-6a	:30	NM 1	\$500.00
Political Issue Start Date End Date Weekdays Spots/Week Week: 10/01/12 10/07/12F 1	<u>Rate</u> \$500.00			
N 4 KSAZ 10/08/12 10/10/12 M-F 530a-6a	530a-6a	:30	NM 3	\$1,500.00
Political Issue           Start Date         End Date         Weekdays         Spots/Week           Week: 10/08/12         10/14/12         MTW         3	<u>Rate</u> \$500.00			
N 5 KSAZ 10/05/12 10/05/12 M-F 6a-7a News	6a-7a	:30	NM 2	\$1,700.00
Political Issue           Start Date         End Date         Weekdays         Spots/Week           Week: 10/01/12         10/07/12        F         2	<u>Rate</u> \$850.00			
N 6 KSAZ 10/08/12 10/10/12 M-F 6a-7a News	6a-7a	:30	NM 6	\$5,100.00
Political Issue Start Date End Date Weekdays Spots/Week Week: 10/08/12 10/14/12 MTW 6	<u>Rate</u> \$850.00			
N 7 KSAZ 10/05/12 10/05/12 M-F 7a-8a News	7a-8a	:30	NM 2	\$1,700.00
Political Issue Start Date End Date Weekdays Spots/Week Week: 10/01/12 10/07/12F 2	<u>Rate</u> \$850.00			
N 8 KSAZ 10/08/12 10/10/12 M-F 7a-8a News	7a-8a	:30	NM 6	\$5,100.00
Political Issue Start Date End Date Weekdays Spots/Week Week: 10/08/12 10/14/12 MTW 6	<u>Rate</u> \$850.00			
N 9 KSAZ 10/05/12 10/05/12 M-F 8a-9a News	8a-9a	:30	NM 2	\$1,300.00
Political Issue			I	

10/04/12 / 10/04/12



**KSAZ** 511 W. Adams Street Phoenix, AZ 85003 (602) 257-1234

	Contract / Revision 4078343 /	Alt Order # ISSUE
Contract Dates 10/05/12 - 10/10/12	Product NRSC	Estimate #
Advartisar	I C	Original Date / Revision

		Spots/		
*Line Ch Start Date End Date Description	Start/End Time	Days Length Week Rate	Type Spots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week: 10/01/12         10/07/12        F         2	<u>Rate</u> \$650.00			
N 10 KSAZ 10/08/12 10/10/12 M-F 8a-9a News	8a-9a	:30	NM 6	\$3,900.00
Political Issue Start Date End Date Weekdays Spots/Week				
Week: 10/08/12 10/14/12 MTW 6	\$650.00	.20	NIM 4	<b>#275.00</b>
N 11 KSAZ 10/05/12 10/05/12 M-F 9a-10a News Political Issue	9a-10a	:30	NM 1	\$375.00
Start Date         End Date         Weekdays         Spots/Week           Week: 10/01/12         10/07/12        F         1	<u>Rate</u> \$375.00			
N 12 KSAZ 10/08/12 10/10/12 M-F 9a-10a News	9a-10a	:30	NM 3	\$1,125.00
Political Issue Start Date End Date Weekdays Spots/Weel Week: 10/08/12 10/14/12 MTW 3	<u>Rate</u> \$375.00			
N 13 KSAZ 10/05/12 10/05/12 M-F 10a-11a	10a-11a	:30	NM 1	\$250.00
Political Issue <u>Start Date</u> End Date Weekdays Spots/Weel  Week: 10/01/12 10/07/12F 1	<u>Rate</u> \$250.00			
N 14 KSAZ 10/08/12 10/10/12 M-F 10a-11a	10a-11a	:30	NM 3	\$750.00
Political Issue <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Weel</u> Week: 10/08/12 10/14/12 MTW 3	<u>Rate</u> \$250.00			
N 15 KSAZ 10/05/12 10/05/12 M-F 11a-12p		:30	NM 1	\$250.00
Political Issue <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Weel</u> Week: 10/01/12 10/07/12F 1				<b>V</b>
N 16 KSAZ 10/08/12 10/10/12 M-F 11a-12p	11a-12p	:30	NM 3	\$750.00
Political Issue           Start Date         End Date         Weekdays         Spots/Weel           Week: 10/08/12         10/14/12         MTW         3	<u>Rate</u> \$250.00			
N 17 KSAZ 10/05/12 10/05/12 M-F 12p-1230p Noon New	vs 12p-1230p	:30	NM 1	\$400.00
Political Issue Start Date End Date Weekdays Spots/Weel Week: 10/01/12 10/07/12F 1	<u>Rate</u> \$400.00			
N 18 KSAZ 10/08/12 10/10/12 M-F 12p-1230p Noon Nev	vs 12p-1230p	:30	NM 3	\$1,200.00
Political Issue Start Date End Date Weekdays Spots/Weel Week: 10/08/12 10/14/12 MTW 3	<u>Rate</u> \$400.00			
N 19 KSAZ 10/05/12 10/05/12 M-F 1230p-1p	1230p-1p	:30	NM 1	\$275.00
Political Issue           Start Date         End Date         Weekdays         Spots/Weel           Week: 10/01/12         10/07/12        F         1	<u>Rate</u> \$275.00			
N 20 KSAZ 10/08/12 10/10/12 M-F 1230p-1p	1230p-1p	:30	NM 3	\$825.00
Political Issue Start Date End Date Weekdays Spots/Week Week: 10/08/12 10/14/12 MTW 3	<u>Rate</u> \$275.00			
N 21 KSAZ 10/05/12 10/05/12 M-F 1p-2p	1p-2p	:30	NM 1	\$250.00
Political Issue           Start Date         End Date         Weekdays         Spots/Weel           Week: 10/01/12         10/07/12        F         1	<u>Rate</u> \$250.00			
N 22 KSAZ 10/08/12 10/10/12 M-F 1p-2p Political Issue	1p-2p	:30	NM 3	\$750.00

NRSC

10/04/12 / 10/04/12



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	Contract / Revision 4078343 /	Alt Order # ISSUE
Contract Dates 10/05/12 - 10/10/12	Product NRSC	Estimate #
Advartisar	10	Original Date / Revision

		Spots/		
*Line Ch Start Date End Date Description	OtarvEna mno	Days Length Week Rate	Type Spots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week: 10/08/12         10/14/12         MTW         3	<u>Rate</u> \$250.00			
N 23 KSAZ 10/05/12 10/05/12 M-F 2p-3p	2p-3p	:30	NM 1	\$300.00
Political Issue           Start Date         End Date         Weekdays         Spots/Week           Week: 10/01/12         10/07/12        F         1	<u>Rate</u> \$300.00			
N 24 KSAZ 10/08/12 10/10/12 M-F 2p-3p	2p-3p	:30	NM 3	\$900.00
Political Issue           Start Date         End Date         Weekdays         Spots/Week           Week: 10/08/12         10/14/12         MTW         3	Rate \$300.00			
N 25 KSAZ 10/05/12 10/05/12 M-F 3p-4p	3p-4p	:30	NM 1	\$250.00
Political Issue Start Date End Date Weekdays Spots/Week Week: 10/01/12 10/07/12F 1	<u>Rate</u> \$250.00			
N 26 KSAZ 10/08/12 10/10/12 M-F 3p-4p	3p-4p	:30	NM 3	\$750.00
Political Issue Start Date End Date Weekdays Spots/Week Week: 10/08/12 10/14/12 MTW 3	<u>Rate</u> \$250.00			
N 27 KSAZ 10/05/12 10/05/12 M-F 4p-430p	4p-430p	:30	NM 1	\$700.00
Political Issue	<u>Rate</u> \$700.00			
N 28 KSAZ 10/08/12 10/10/12 M-F 4p-430p	4p-430p	:30	NM 3	\$2,100.00
Political Issue           Start Date         End Date         Weekdays         Spots/Week           Week: 10/08/12         10/14/12         MTW         3	<u>Rate</u> \$700.00			
N 29 KSAZ 10/05/12 10/05/12 M-F 430p-5p	430p-5p	:30	NM 1	\$700.00
Political Issue Start Date End Date Weekdays Spots/Week Week: 10/01/12 10/07/12F 1	<u>Rate</u> \$700.00			
N 30 KSAZ 10/08/12 10/10/12 M-F 430p-5p	430p-5p	:30	NM 3	\$2,100.00
Political Issue Start Date End Date Weekdays Spots/Week Week: 10/08/12 10/14/12 MTW 3	<u>Rate</u> \$700.00			
N 31 KSAZ 10/05/12 10/05/12 M-F 5p-530p News	5p-530p	:30	NM 1	\$1,100.00
Political Issue Start Date End Date Weekdays Spots/Week Week: 10/01/12 10/07/12F 1	Rate \$1,100.00			
N 32 KSAZ 10/08/12 10/10/12 M-F 5p-530p News	5p-530p	:30	NM 3	\$3,300.00
Political Issue Start Date End Date Weekdays Spots/Week Week: 10/08/12 10/14/12 MTW 3	Rate \$1,100.00			
N 33 KSAZ 10/05/12 10/05/12 M-F 530p-6p News	530p-6p	:30	NM 1	\$1,100.00
Political Issue Start Date End Date Weekdays Spots/Week Week: 10/01/12 10/07/12F 1	<u>Rate</u> \$1,100.00			
N 34 KSAZ 10/08/12 10/10/12 M-F 530p-6p News	530p-6p	:30	NM 3	\$3,300.00
Political Issue Start Date End Date Weekdays Spots/Week Week: 10/08/12 10/14/12 MTW 3	Rate \$1,100.00			
N 35 KSAZ 10/05/12 10/05/12 M-F 6p-630p News Political Issue	6p-630p	:30	NM 1	\$1,000.00

NRSC

10/04/12

/ 10/04/12



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	Contract / Revision 4078343 /	Alt Order # ISSUE
Contract Dates 10/05/12 - 10/10/12	Product NRSC	Estimate #
Advertiser	I Or	riginal Date / Revision

**NRSC** Spots/ Ch Start Date End Date Description Start/End Time Length Week Days Rate Type Spots Amount **End Date** Spots/Week Start Date Weekdays Rate \$1,000.00 Week: 10/01/12 10/07/12 ----F--36 KSAZ 10/08/12 10/10/12 M-F 6p-630p News 6p-630p :30 NM 3 \$3,000.00 Political Issue Start Date **End Date** Weekdays Spots/Week Rate Week: 10/08/12 10/14/12 MTW----\$1,000.00 M-F 9p-10p News \$1,800.00 37 KSAZ 10/05/12 9p-10p :30 NM 10/05/12 1 Political Issue Start Date **End Date** Spots/Week <u>Weekdays</u> Rate Week: 10/01/12 10/07/12 ----F--\$1,800.00 38 KSAZ 10/08/12 10/10/12 M-F 9p-10p News 9p-10p :30 NM 3 \$5,400.00 Political Issue Start Date **End Date Weekdays** Spots/Week Rate Week: 10/08/12 10/14/12 \$1,800.00 MTW----KSAZ 10/05/12 10/05/12 M-F 10p-1030p News 10p-1030p :30 NM 1 \$1,100.00 Political Issue Spots/Week Start Date **End Date Weekdays** Rate Week: 10/01/12 10/07/12 ---F--\$1,100.00 40 KSAZ 10/08/12 M-F 10p-1030p News 10p-1030p :30 10/08/12 NM \$1,100.00 Political Issue Start Date End Date **Weekdays** Spots/Week Rate Week: 10/08/12 10/14/12 \$1,100.00 41 KSAZ 10/10/12 10/10/12 M-F 10p-1030p News 10p-1030p :30 NM \$1,100.00 Political Issue Start Date **End Date** Spots/Week Weekdays Rate Week: 10/08/12 10/14/12 \$1,100.00 42 KSAZ 10/06/12 10/06/12 Sa 8a-9a News 8a-9a :30 NM \$375.00 Political Issue Start Date **End Date** Weekdays Spots/Week Week: 10/01/12 10/07/12 -S-1 KSAZ 10/06/12 10/06/12 Pac 12 RS Non Prime Game 10a-9p :30 NM 2 \$12,000.00 Political Issue Start Date **End Date** Weekdays Spots/Week Rate \$6,000.00 Week: 10/01/12 10/07/12 ----S-2 44 KSAZ 10/06/12 10/06/12 Sa 9p-10p News 9p-10p :30 NM \$1,200.00 Political Issue Start Date End Date Spots/Week Week: 10/01/12 10/07/12 ---S-\$1,200.00 45 KSAZ 10/06/12 10p-1030p 10/06/12 Sa 10p-1030p News :30 NM \$1,200.00 Political Issue Start Date **End Date** Spots/Week Weekdays Rate Week: 10/01/12 \$1,200.00 10/07/12 ----S-46 KSAZ 10/07/12 10/07/12 Su 730a-8a Newsmaker Sun 730a-8a :30 NM \$150.00 Political Issue Start Date **End Date** Weekdays Spots/Week Rate \$150.00 Week: 10/01/12 10/07/12 1 47 KSAZ 10/07/12 :30 \$325.00 10/07/12 Su 8a-9a News 8a-9a NM 1 Political Issue Start Date **End Date** Spots/Week <u>Weekdays</u> Rate \$325.00 Week: 10/01/12 10/07/12 1 48 KSAZ 10/07/12 10/07/12 NFL RS Game Non -Home :30 NM 10a-7p 2 \$18,000.00 Political Issue

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Page 5 of 6 Contract Agreement Between: Print Date 10/04/12



**KSAZ** 511 W. Adams Street Phoenix, AZ 85003 (602) 257-1234

	Contract / Revision 4078343 /	Alt Order # ISSUE
Contract Dates 10/05/12 - 10/10/12	Product NRSC	Estimate #
Advertiser NRSC		iginal Date / Revision 10/04/12 / 10/04/12

						Spots/				
*Line Ch Start Date	e End Date	Description		Start/End Time	Days	Length Week	Rate	TypeS	Spots	Amount
		<u>eekdays</u> S	Spots/Week 2	<u>Rate</u> \$9,000.00						
N 49 KSAZ 10/07/12	10/07/12	Su 5p-6p Nev	VS	5р-6р		:30		NM	1	\$850.00
	nd Date We	eekdays S	Spots/Week 1	<u>Rate</u> \$850.00						
N 50 KSAZ 10/07/12	10/07/12	Su 9p-10p Ne	ews	9p-10p		:30		NM	1	\$1,600.00
		eekdays S	Spots/Week 1	<u>Rate</u> \$1,600.00						
N 51 KSAZ 10/06/12	10/06/12	Sa 8a-9a Nev	vs	8a-9a		:30		NM	1	\$400.00
		eekdays S-	Spots/Week 1	<u>Rate</u> \$400.00						
*Tax 1 Note: Phoenix	City Sales Ta	ax 0.5%.				Totals	3		103	\$97,200.00
Time Period	# of Spots	s Gross A	Amount	Net Amount	*Tax 1			Tota	al	
10/01/12 -10/10/12	103	3 \$97,	200.00	\$82,620.00	\$413.10	)		\$83,033.1	0	
Totals	103	3 \$97,	200.00	\$82,620.00	\$413.10	)		\$83,033.1	0	
Signature:				Date	<b>)</b> :					